



West Corporation was founded in 1986 by Mary West in Omaha Nebraska an inbound contact center with the name West Telemarketing.

In its early years, West took calls to sell items advertised on TV such as magazine subscriptions, Richard Simmons workout videos, Tony Robbins self-help programs and BluBlocker sunglasses!

Infomercials continued to grow in popularity which helped contribute to West's growth. By the end of 1988 (only 2 years later!), West had reached 1000 employees.

In 1989, West started processing long-distance phone calls for users of prepaid calling cards. In 1990, West began offering outbound contacting to customers for large-volume sales campaigns.

West Telemarketing changed its name to West Corporation in 2000 to reflect the scope of all the services they were offering.

When asked why someone should work for West Corporation, West Human Resources Recruiter Aaron Schoepke said:

West gives you the tools to be successful! Listen, learn and apply your own touch to our programs, and your determination will be rewarded. We ONLY promote from within, which makes climbing the company ladder a reality! Our benefits package is SECOND TO NONE! Amongst other things, we offer up to 26 days of PTO during your first year and will match your contributions to a 401k up to 6%!! Yes, I'm serious!!!

Currently, West is hiring for several different positions at their Wausau facility. Positions include Customer Service Representative, Sales Representative, and Financial Services Representative.

For full listing of jobs available, visit West's Career webpage at <https://www.west.com/careers-search/>.

If you are interested in working in a call center-type setting and have a sales approach to your work, West may be a perfect fit for you! Please reach out to your FSET Case Manager if you are interested or have any questions.